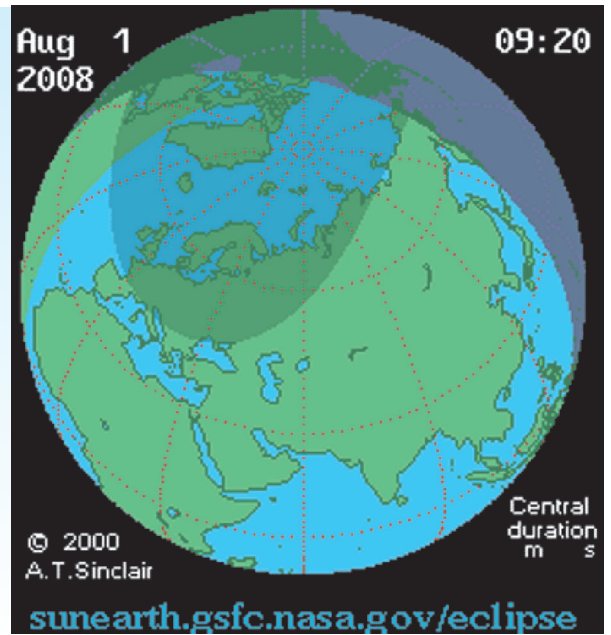


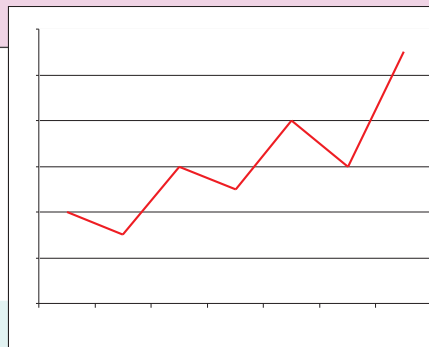
LIQUID LINES

Beware of people gazing at the sky at around 9am on Friday 1st August. There will be a solar eclipse, only partially visible in the UK, when the moon will pass between the earth and the sun. To look directly at the event you will need to hijack a passing welder's mask (using even the darkest sunglasses will damage your eyes) alternatively create a pinhole "camera" by making a small hole in dark card, focusing the sun's image onto a white surface and viewing that. If you like Blue Peter type activities you can make up the Sun-Projector kit well in advance (available from Greenweld ref OPK0011) which gives a much better image.



In times of economic uncertainty buying the best you can afford makes good sense. Who can predict how much replacing a cheaply made item will cost in the future when it does fail?

Buying well manufactured high quality "FIT AND FORGET" items today provides known costs and peace of mind throughout its long working life - so persuade your customers to fit top quality Permex products!



With fuel costs spiraling upwards our robust, padlockable nozzle hook provides a deterrent to thieves. It also tidies up the fueling area reducing the risk of slips, trips and falls as well as reducing damage to nozzle and hose. A micro-switch option is available which can be used to energise the pump, lights, an alarm etc..



PRODUCT NEWS

Not all types of grease are easy to spray airless!

Recently we were asked to provide a spray unit for a specialist grease which was extremely stringy and quite viscous. After a bit of trial and error we found the perfect answer with this air assisted spray gun (see the photo of our prototype). The final unit is now in service at a bakery spraying lubricant on their conveyor. The user is extremely pleased as he is saving money by buying the grease in bulk rather than in aerosols. The environment benefits too since the aerosols not only needed propellant gas but also a solvent to prevent clogging.



Your chance to blow your own trumpet!

From time to time end users ask us for the name of someone to install lube equipment - so why not make sure that we have up-to-date information about your company's capabilities and approvals? We are also expanding and updating our customer database to include tel and/or e-mail addresses for your sales, accounts, order confirmation and despatch contacts so please include these too.



RL35160 is our most popular 3:1 pump. Used primarily for medium/high viscosity oils and antifreeze, it is high quality, long lasting and cost effective. With this work horse of a pump you should have contented customers and an enhanced reputation in their eyes. Your customer may not even know whose pump it is -after all they are unlikely to have problems with it - but they will remember who installed it. There is also the reassurance that, when it finally needs repair, we carry a comprehensive range of spares!

The Permex "Oilwatch" oil monitoring systems and other Permex lubrication equipment will be on our stand at Automechanika in Frankfurt, Germany - Hall 8 Stand G 36 from 16th to 21st September 2008. If you are at the show why not visit our stand and chat to Ray and Raoul.

automechanika
Frankfurt am Main
16. - 21. September 2008



**Copies of all our previous newsletters are in the news section of our website
www.permex.co.uk**